

# **Finnish Defence Contracts Bulletin**

**25th, March 2009**

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Defence Command • Armaments Division • Commercial Branch • P.O. Box 919 • 00131 Helsinki • Finland

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# 1. CONTENTS

<a href="#">1. CONTENTS.....</a>	<a href="#">2</a>
<a href="#">2. INTRODUCTION.....</a>	<a href="#">3</a>
<a href="#">3. PRIOR INFORMATION NOTICE – PIN.....</a>	<a href="#">6</a>
<a href="#">No announcements.....</a>	<a href="#">6</a>
<a href="#">4. CONTRACT NOTICE – CN.....</a>	<a href="#">7</a>
<a href="#">Anti-Tank Mine 2010 Fuzes.....</a>	<a href="#">7</a>
<a href="#">ASPT Simulator Update.....</a>	<a href="#">7</a>
<a href="#">Directed Fragmentation Charges 2010 (DFC).....</a>	<a href="#">7</a>
<a href="#">Medium range air defence missile system (MRADMS).....</a>	<a href="#">7</a>
<a href="#">5. CONTRACT BIDDERS NOTICE – CBN.....</a>	<a href="#">8</a>
<a href="#">Medium Range Air Surveillance Radar Systems.....</a>	<a href="#">8</a>
<a href="#">6. CONTRACT AWARD NOTICE WITH COMPETITION – CANW.....</a>	<a href="#">9</a>
<a href="#">Military Logistics Wheeled Vehicles.....</a>	<a href="#">9</a>
<a href="#">SA-240/241 Overhaul.....</a>	<a href="#">9</a>
<a href="#">7. REQUEST FOR INFORMATION – RFI.....</a>	<a href="#">9</a>
<a href="#">MIDS/LINK16 Ground System.....</a>	<a href="#">9</a>
<a href="#">MIDS LVT for LINK16 Ground System.....</a>	<a href="#">9</a>
<a href="#">8. PREVIOUSLY ANNOUNCED POSSIBLE FUTURE PURCHASES.....</a>	<a href="#">10</a>
<a href="#">Long Range Artillery Systems.....</a>	<a href="#">10</a>
<a href="#">9. CANCELLATIONS.....</a>	<a href="#">11</a>
<a href="#">Variable Depth Sonar program.....</a>	<a href="#">11</a>
<a href="#">Personnel Decontamination System (PDS).....</a>	<a href="#">11</a>
<a href="#">Trucks for military use.....</a>	<a href="#">11</a>
<a href="#">Unattended ground sensors for army (UGSAR).....</a>	<a href="#">11</a>
<a href="#">10. INDUSTRIAL SECTION.....</a>	<a href="#">12</a>

The notices 3, 4, 5 and 6 mentioned above will be found in the form similar to EDA Electronic Bulletin Board (EBB). The CONTRACT BIDDERS NOTICE is functional summer / autumn 2007 earliest.

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## 2. INTRODUCTION

### Scope of Publication

The Finnish Defence Contracts Bulletin (FDCB) is published by the Defence Command of the Finnish Defence Forces. The main purpose of the bulletin is to inform the industry on possible contract opportunities within the Finnish Defence Forces procurement authorities. The FDCB-notices are similar to the EDA-notices published on the EDA web site ([www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/)). During transition period, FDCB-notices published earlier, will be listed in the last pages of this bulletin. Once their time is due the FDCB and EBB will cover the same notices.

The Finnish Defence Contracts Bulletin provides information on military orders arising from national and international programs and projects. In principle, the bulletin lists the requirements of the Finnish Defence Forces valued at one million EUR or more (orders of less value may occur) for which possible contract opportunities exist at both main and sub contract level. Published orders include those for research and development, production, supply and maintenance, of all military equipment except for:

- 1) procurements subject to the EC Directives,
- 2) those defined secret,
- 3) those subject to special national regulations.

### Procurement Regulations

The Finnish Defence Procurement Authorities comply with the national laws and regulations governing public procurement and EDA Code of Conduct. A summary on Finnish Defence Procurement Process may be found from EDA home page mentioned earlier (go to EDA home page, click "Procurement Vade Mecum" and choose Finland from the appearing drop box). Standard conditions for public procurement in Finland are contained in the "General Terms and Conditions of Public Procurement for Finland (1994)" which is available in Finnish, Swedish and English.

### Information Service

The Armaments Division, Commercial Branch of the Defence Command has established a Focal Point. The Focal Point provides general information about the various national procedures and practices which govern defence procurement in Finland.

Finnish Defence Contracts Bulletin is updated and published by the Defence Command of the Finnish Defence Forces on the Finnish Defence Forces web site: [www.mil.fi](http://www.mil.fi) (in english).

Editorial inquiries or possible comments should also be addressed to the Focal Point address:

Defence Command  
Armaments Division  
Commercial Branch  
P.O. Box 919  
FIN-00131 HELSINKI  
Attn: Helena Suonsilta  
Phone: +358 299 510925  
Fax: +358 299 510999  
E-mail: [helena.suonsilta@mil.fi](mailto:helena.suonsilta@mil.fi)  
Please note that enquiries about specific procurement projects should be addressed to the responsible procurement authorities.

## Declarations of Interest by Potential Suppliers

The Contracting Authorities need appropriate information on companies which want to become suppliers to the Government in the future.

There is no list of approved suppliers in Finland. Companies should therefore register their interest in each specific case to the responsible procurement authority. The declarations of interest should contain the following information, if possible:

1. Data concerning the company
  - full company name and address including telephone and telefax numbers
  - number of employees

- branch of industry/line of business
  - contact point
2. Quality assurance status
  3. Security/Classification status
  4. Capabilities, products or services being offered
  5. Companies may wish to give brief details about relevant past contracts either as a main contractor or as a sub-contractor, e.g. customer, nature of work performed, date and value of contracts.
  6. See also EDA "list of possible criteria types"

## Procurement Authorities

All contacts regarding specific contracts should be addressed to the responsible procurement authority. The possible future purchases, tenders invited and contracts awarded announcements have contact persons for technical and/or commercial matters. The addresses of the procurement authorities announcing in this volume of the bulletin are given below.

Finnish Army Materiel Command HQ  
Commercial Section  
P.O. Box 69  
FIN-33541 TAMPERE  
Telephone +358 299 800  
Telefax +358 3 181 55889

Finnish Naval Headquarters  
Commercial Division  
P.O. Box 58  
FIN-20811 TURKU  
Telephone +358 299 800  
Telefax +358 2 181 32208

Finnish Air Force Headquarters  
Procurement Division  
P.O. Box 30  
FIN-41161 TIKKAKOSKI  
Telephone +358 299 800  
Telefax +358 14 181 4370

Suppliers should note that, whilst entries in either the Possible Future Purchases or the Tenders Invited Sections of the Finnish Defence Contracts bulletin are placed in good faith with the aim of fulfilling a potential requirement of the Finnish Defence Forces, needs, priorities or applications may subsequently change.

The Finnish Defence Forces reserves the right not to release further information or to entertain requests to be placed on bidders lists for specific projects. The judgment of the Finnish Defence Forces is final in any such matters.

Publication of the details of an Invitation to Tender does not imply that the responsible Finnish Defence Procurement Authorities will add any new bidders to the competition nor accept any of the resulting bids.

The material in this bulletin is intended merely as a guide although every effort is made to ensure that the information given is accurate. The Finnish Defence Forces are not to be taken as incurring any legal or contractual liability whatsoever for any statements made in the bulletin. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgment of potential suppliers.

## Criteria for Contract Award

The Procurement Authorities will exercise their discretionary power in accordance with the national laws and regulations. When competitive contracts are awarded, the most economical solution usually takes into account, among other things, the following:

- conformity with the requirements
- tender price, including terms of payment
- cost of ownership implications on a through life basis
- assessment of tenderer's specific capabilities
- security of supply
- quality assurance standard
- preservation of the scope for future competition
- see also EDA "list of possible criteria types"

## Liabilities

It is the policy of the Finnish Defence Forces to contract only with companies whose technical competence and financial viability have been established.

### **3. PRIOR INFORMATION NOTICE – PIN**

For further data on following defence procurements see [www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/).

**No announcements.**

## 4. CONTRACT NOTICE – CN

For further data on following defence procurements see [www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/).

### **Anti-Tank Mine 2010 Fuzes**

EDA-2216

### **ASPT Simulator Update**

EDA-2009

### **Directed Fragmentation Charges 2010 (DFC)**

EDA-1825

### **Medium range air defence missile system (MRADMS)**

EDA-630

## **5. CONTRACT BIDDERS NOTICE – CBN**

For further data on following defence procurements see [www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/).

**Medium Range Air Surveillance Radar Systems**  
EDA-1326

## **6. CONTRACT AWARD NOTICE WITH COMPETITION – CAN<sub>w</sub>**

For further data on following defence procurements see  
[www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/).

### **Military Logistics Wheeled Vehicles**

[EDA-2379](#) (=1195 CN)

### **SA-240/241 Overhaul**

[EDA-1449](#)

## **7. REQUEST FOR INFORMATION – RFI**

For further data on following defence procurements see  
[www.eda.europa.eu/ebbweb/](http://www.eda.europa.eu/ebbweb/).

### **MIDS/LINK16 Ground System**

EDA-1617

### **MIDS LVT for LINK16 Ground System**

EDA-1590

## 8. PREVIOUSLY ANNOUNCED POSSIBLE FUTURE PURCHASES

### Long Range Artillery Systems

<b>First announcement in</b>	Bulletin No 1/05
<b>Procurement authority</b>	Army Command Armaments Division
<b>Contact person/Technical matters</b>	Maj Mika Tauru (until 31/05/2009) Maj Harri Uusitalo
<b>Phone and fax number</b>	+358 15 181 2880 (phone Tauru) +358 15 181 2899 (fax) <a href="mailto:mika.tauru@mil.fi">mika.tauru@mil.fi</a>  +358 299 443840 (phone Uusitalo) <a href="mailto:harri.uusitalo@mil.fi">harri.uusitalo@mil.fi</a>
<b>Scope of delivery</b>	<p>In the first phase (2008-2009) combination study. Second phase (2009-2012) preparations for procurement including RFI and RFQ. Third phase possible procurement (2013-2016).</p> <p>The Long Range Artillery System will be combination of:</p> <ul style="list-style-type: none"><li>- heavy rocket launcher ammunition (rockets and missiles)</li><li>- special ammunition for 155 mm tubed artillery</li><li>- ISTAR-systems</li><li>- training systems (simulators etc)</li><li>- maintenance systems (spare parts, documentation, technical support etc)</li></ul>
<b>Estimated issue date of invitation to tender</b>	2011
<b>Delivery date</b>	2013-2020

## **9. CANCELLATIONS**

### **Variable Depth Sonar program**

[EDA-1876](#)

### **Personnel Decontamination System (PDS)**

EDA-946

### **Trucks for military use**

EDA-823

### **Unattended ground sensors for army (UGSAR)**

EDA-632

## 10. INDUSTRIAL SECTION

### Association of Finnish Defence Industries

<http://www.defenceindustries.fi>

The Association of Finnish Defence Industries is the cooperation organ for the defence industry companies in Finland, working in close collaboration with the defence force administration, and representing Finland in international organisations in the field.

The Association is also an important link in contacts concerning Industrial Participation (IP).

- Established in 1994
- Number of member companies 40
- Covering nearly the entire Finnish defence industry sector

The Association represents Finland in the European cooperation organisation, ASD - AeroSpace and Defence Industries Association of Europe , which has been formed in a merger of AECMA, EDIG and EUROSPACE. The Association also serves as a link in contacts with NIAG (NATO Industrial Advisory Group).

#### **Main activities:**

- Cooperation with defence force administration
- Promotion of research and product development in the field
- Contacts with political decision-makers
- Participation in the work of European Branch Associations

#### **Secretary General:**

Mr Henrik Nordell  
Group Manager  
Technology Industries of Finland  
Phone +358-9-1923 399  
E-mail: [henrik.nordell@techind.fi](mailto:henrik.nordell@techind.fi)

#### **Member companies:**

Link to the pdf-file listing all the member companies with their contact information can be found from the Associations web site:

<http://www.defenceindustries.fi>